

IOWA ALCOHOLIC BEVERAGES COMMISSION

MINUTES

Iowa Alcoholic Beverages Division
1918 SE Hulsizer Road, Ankeny, IA
June 22, 2017 – 1:00 p.m.
Dial In Number: 1.866.685.1580
Conference Code Number: 0009991572

Commission Members Present

Jay Wilson: Chair
Gary Nystrom: Vice Chair
Rachel Eubank: Secretary
John Pauli: Member
Christine Spratt: Member (via phone)

Division Staff Present

Stephen Larson: Administrator
Tyler Ackerson: Program Planner – Education and Outreach
Pam Koehn-Miller: Secretary
Robert Bailey: Public Information Officer
Leisa Bertram: Accountant 2
Lolani Lekkas: Compliance Officer
Todd Halbur: Comptroller
Josh Happe: Bureau Chief, Regulatory Compliance Bureau
Herb Sutton: Manager, Business Operations
Jodi Christensen: Safety and Security Coordinator
Stephanie Strauss: Executive Officer

Guests Present

Krista Kay: Iowa Restaurant Association
Alex Brewington: Iowa Beverage Systems
Jeremy Thompson: Sazerac
Kristen Kappel: Sazerac
Eric Goranson: Iowa Restaurant Association
Kristi Kious: Iowa House Republicans
Katelyn Kostek: Iowa Restaurant Association
Jeff Duncan: Vivian's Diner & Drinks and Iowa Restaurant Association
Rochelle Vazquez: Attorney General's Office
Zeke Furlong: Iowa House Democrats
Nathan Cooper: Iowa Wholesale Beer Distributors Association

Sara Allen: Cornerstone Government Affairs on behalf of the Wine Institute
Jessica Dunker: Iowa Restaurant Association
Brittany Lumley: Iowa House Republicans Staff
Charlotte Eby: LS2 Group
Brad Epperly: Nyemaster Goode on behalf of Iowa Grocery Industry Association and Toppling Goliath
Darin Beck: Barmuda MMC

Guests Present via Phone

John Cacciatore: Distilled Spirits Council
Vicki McDowell: The Presidents' Forum of the Distilled Spirits Industry
Matt Eide: Iowa Wine Growers Association and Kum & Go
Todd Wolter: Iowa Wholesale Beer Distributors Association
Shanna: Anheuser Busch

CALL TO ORDER

Chairperson Jay Wilson called the meeting to order at 1:01 p.m. and roll was taken. There was a quorum.

APPROVAL OF AGENDA

MOTION: A motion was made by Commissioner Nystrom and seconded by Commissioner Pauli to approve the agenda for the June 22, 2017, Commission meeting.

Motion approved.

APPROVAL OF MINUTES

MOTION: A motion was made by Commissioner Eubank and seconded by Commissioner Nystrom to approve the minutes for the April 26, 2017, Commission meeting.

Motion approved.

Chairperson Wilson recognized Administrator Stephen Larson for the Administrator's Report.

ADMINISTRATOR'S REPORT

Administrator Larson announced that handouts referenced in the meeting are available by contacting Tyler Ackerson at the Iowa Alcoholic Beverages Division. Administrator Larson recognized Comptroller Todd Halbur for a financial update. Year to date, total liquor sales are up 7 percent over last year. Total General Fund Reversion to date for FY2017 is \$104,927,997, an increase of 4.2 percent over 2016.

Administrator Larson presented an update on the fulfillment of spirits RFP. Iowa Alcoholic Beverages Division distributes to the state of Iowa through one central warehouse in Ankeny, Iowa. Distribution point growth is both consistently positive and greater than the previous 12 month average at a rate of about 4 percent. Analysis shows that growth will be along highways and in major metropolitan areas. The purpose of the RFP is to solicit from responsible respondents proposals to provide the goods and/or services identified within the RFP.

Administrator Larson recognized Regulatory Compliance Bureau Chief Josh Happe for a regulatory update. Tyler Ackerson has joined the Education/Outreach unit in a new position. Staff have conducted 343 licensee educations and 160 inspections in conjunction with the Register's Annual Great Bike Ride Across Iowa (RAGBRAI). Investigators will be on the route during RAGBRAI. Audits are being conducted in each of the different tiers. Accenture Consulting performed a review of the bureau and will provide recommendations.

Administrator Larson recognized Assistant Attorney General John Lundquist. Current litigation involves the Valero case which has been fully briefed and submitted to the appellate courts.

PUBLIC COMMENT

Jessica Dunker, president of the Iowa Restaurant Association, presented to the Commission on the topic of dramshop insurance and encouraged the Commission to support the Association's dramshop insurance reform efforts. The Commission took no formal action on the request for support.

Krista Kay and Darin Beck, members of the Iowa Restaurant Association, also provided comments in support of dramshop insurance reform.

OLD BUSINESS

None

NEW BUSINESS

Commissioner Wilson put forth the following slate of officers for the 2018 fiscal year: Commissioner Gary Nystrom, chair, Commissioner Rachel Eubank, vice-chair, Commissioner John Pauli, secretary.

MOTION: A motion was made by Commissioner Eubank and seconded by Commissioner Nystrom to approve the election of Commissioner Nystrom as chair, Commissioner Eubank as vice-chair, and Commissioner Pauli as secretary.

A record roll call vote was taken with the following results:

Commissioner Wilson: Aye

Commissioner Nystrom: Aye

Commissioner Eubank: Aye

Commission Pauli: Aye

Commissioner Spratt: Aye

Motion approved.

NEXT MEETING DATE

Tuesday August 29, 2017, at 1:00 p.m.

ADJOURNMENT

MOTION: A motion was made by Commissioner Nystrom and seconded by Commissioner Pauli to adjourn the meeting.

Motion approved.

The meeting adjourned at 2:50 p.m.

A handwritten signature in black ink, appearing to read "J. Pauli", is written over a horizontal line.

Commissioner Pauli, Secretary